Position: Senior BI Consultant

About Nexus Innovations

We are a software and strategic consulting organization who helps our clients win by providing strategic solutions. Empowering our clients for success is the mission and heartbeat of Nexus Innovations. We are focused on serving clients in our communities and upper mid-west. Because we do not have a sales team, our business is reliant upon serving our clients well, producing excellent results, and knowing that happy clients will come back and tell others. This formula has helped us grow for the past 18+ years and our future is brighter than ever.

We consider our employees our number one asset and it shows in everything we do – from investing in their professional development to offering them a challenging, rewarding and supportive environment. The pace is fast; however, we also balance our work with life’s top priorities of family and community. Our company culture and values are key in assuring that trust and respect flourish with both clients and our teammates.

Information has the power to change our lives. It can transform the way we do business. At Nexus Innovations, we help organizations make better decisions. With today's Business Intelligence (BI) tools, Nexus Innovations can help organizations improve their decision-making, cut costs and identify new business opportunities through the use of software applications used to analyze an organization’s raw data.

About the Position

Business Intelligence (BI) is one of Nexus major growth opportunities, as demand from our clients has exploded over the last couple of years. As a Senior BI Consultant, you will help our customers evaluate and adopt relevant BI solutions. Nexus delivers enterprise and self-service BI through technologies such as SQL Server, Power BI, and SharePoint; the BI team is responsible for helping customers understand how these technologies can be leveraged as well as guide the design and implementation of the solution.

We are looking for passion and expertise more than a resume full of credentials. The right person is committed to be a true team player/leader, providing quality client care and is hungry to grow.

Primary Responsibilities as a Senior BI Consultant at Nexus:

- Successfully establishing deep trust relationships with key Nexus clients.
- Developing a solution configuration and design that feeds into a solution proposal.
- Proving the proposed solutions by providing custom demos, assisted evaluations, and managing Proof-of-Concepts.
- Developing engagements that feed the BI opportunity pipeline.
- Developing team enablement and readiness for assigned BI opportunities.
- Migrating customers with competitive solutions onto Microsoft BI solution and platform stack.
• Ensuring that self-readiness and the readiness of the Nexus team is maintained around Microsoft’s BI platform.
• Mentoring and providing guidance to team members and clients.

Preferred Experience
• 5-10+ years of business world experience
• 5+ years of experience with Microsoft SQL Server (or other relational database systems)
• Experience with Microsoft SQL Server Analysis Services (or other analytical database systems)
• Experience with Microsoft SQL Server Reporting Services (or other transactional report design tools)
• Experience with ETL tools and processes, such as Microsoft SQL Server Integration Services
• Bachelor’s degree or industry experience and training

Required Skills
• Deep technical skills across the entire BI stack, with the ability to translate the feature and function set into customer solutions. This includes ETL, data warehousing, OLAP, reporting, dashboarding, and ad-hoc analysis.
• Strong consultative aptitude to lead in-depth technology discussions, articulating the business value of the BI strategy.
• Effective communication and presentation skills to articulate the advantages of the solutions to senior business and technical decision makers as well as front-line technologists.
• Problem-solving capabilities, including the ability to leverage internal and external resources in assigned opportunities where and when needed.
• Willingness to quickly adapt to change and new ideas
• Ability to collaborate with team but drive your work independently

Required Cultural Qualifications
• Passionate about technology solutions and serving teammates and customers.
• Personable in interactions with teammates and customers.
• Prioritizes relationships more than who is right or wrong.
• Forthright individual who engages in open discussions with teammates that produce a positive result.
• Communicator who proactively shares the right information with teammates and clients.
• Growth mindset – a focus on always looking to learn and improve, which includes a realistic understanding of your own strengths and weaknesses. Desire to improve personally and professionally.

Required Travel
• Minimal – average of 5-10 nights per year. We strive to keep our team at home each night with their families.

Want to learn more? Contact us!
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